

# DebtCleanse **COMPENSATION PLAN**

Ranks & Qualifications	Advocate Team Builders				Advocate Leaders				Executive Leaders			
	Advocate	Team Advocate	Senior Advocate	National Advocate	Director	Senior Director	Regional Director	National Director	Executive	Senior Executive	Regional Executive	National Executive
	Rank Abbreviations:	ADV	TA	SA	NA	DIR	SD	RD	ND	EXEC	SREXEC	RGEXEC

## MONTHLY ADVOCATE QUALIFICATION

Minimum Monthly Requirements to be Paid-As Rank and Earn Team Commissions and Bonuses

### Advocate Personal Sales (No Team Enrollments)

"Active" = 180+ PSV per commission month  
An Advocate may progress on Personal Sales Production ONLY based on the Monthly Sales Qualifications show at right.

--	250 PSV	500 PSV	1,250 PSV	5000 PSV	--	--	--	--	--	--	--	--
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Minimum Monthly Personal Sales Volume (PSV) Includes Retail Sales from all Personal Customer and Advocate Members	BECOME AN ADVOCATE											
Minimum Monthly PSV Qualification	90 PSV	90 PSV	200 PSV	300 PSV	500 PSV	800 PSV	1,000 PSV	1,200 PSV	1,500 PSV	1,500 PSV	1,500 PSV	1,500 PSV
Minimum # of Frontline Qualified Advocates "Qualified" = 1 Monthly Advocate or Member (90 PSV)	--	1	2	4	8	10	12	14	15	15	15	15
Minimum Monthly Team Sales Volume (TSV) Includes Your own Volume, PLUS all Organizational Volume regardless of depth	--	--	1,000 TSV	2,500 TSV	10,000 TSV	25,000 TSV	50,000 TSV	100,000 TSV	250,000 TSV	500,000 TSV	750,000 TSV	1,000,000 TSV
Minimum Leader Development Requirements All Rank requirements shown at right are based on current "Lifetime Rank"					Develop 2 Senior Advocate in separate Legs	Develop 2 Director Leg or Higher Rank	Develop 3 Director Leg or Higher Rank	Develop 4 Director Leg or Higher Rank	Develop 1 National Director Leg or Higher Rank	Develop 2 National Director Leg or Higher Rank	Develop 3 National Director Leg or Higher Rank	Develop 4 National Director Leg or Higher Rank

## PERSONAL RETAIL COMMISSIONS

Earned on Personal Sales Volume, based on the sales volume of any product

New Member Bonus Paid on New Memberships	PAID WEEKLY	\$45	\$53	\$59	\$63	\$70	\$78	\$83	\$90	\$92	\$94	\$97	\$100
Member Retention Commission Paid on Monthly Memberships	PAID WEEKLY & MONTHLY	\$14	\$16	\$18	\$19	\$21	\$23	\$26	\$28	\$30	\$33	\$37	\$40



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	Rank Abbreviations:	ADV	TA	SA	NA	DIR	SD	RD	ND	EXEC	SREXEC	RGEXEC	NATLEXEC
ADVOCATE INFINITY TEAM BONUS		Earned from Second Month and onward based on 100% PSV.											
Level 1 Advocates - Any Rank	PAID MONTHLY	6%	6%	6%	8%	9%	9%	9%	10%	10%	10%	10%	
Level 2 Advocates - Any Rank			4%	4%	5%	5%	6%	6%	6%	7%	7%	7%	
Level 3 Advocates - Any Rank				3%	4%	4%	4%	5%	5%	5%	6%	6%	
Team Development – Paid on level 4 thru Infinity on "Non-Leader Team" (excludes Director or Higher Rank and their Team)					3%	3%	3%	4%	4%	4%	5%	5%	
ADVOCATE LEADER CHECK-MATCH BONUS		Earned on the 1st thru 3rd Generation Paid-As Director or Higher Rank (%'s based on total \$'s earned from the Advocate Team Bonus).											
1st Generation - Any Leader Rank	PAID MONTHLY					25%	30%	33%	36%	39%	42%	45%	45%
2nd Generation - Any Leader Rank							25%	28%	30%	32%	34%	35%	36%
3rd Generation - Any Leader Rank								24%	26%	28%	30%	31%	32%
90 DAY TEAM BLITZ BONUSES													
Starts the 1st of the Month of the Advocate's 3rd Full Month		3rd Month 4,000 TSV + NA	4th Month 10,000 TSV + D	5th Month 17,000 TSV + BDD	BONUS By the end of 5th Mo 25,000 TSV + SD								
Blitz Bonus Paid		\$1,000	\$2,000	\$3,000	\$5,000								

\*See DebtCleanse Mortgage flyer for more details on the Loan Originator Commission.





# DebtCleanse MONTHLY LEADERSHIP BONUSES

Ranks & Qualifications	Director	Senior Director	Regional Director	National Director	Executive	Senior Executive	Regional Executive	National Executive
Rank Abbreviations:	DIR	SD	RD	ND	EXEC	SREXEC	RGEXEC	NATLEXEC
<b>MONTHLY LEADERSHIP BONUS</b> Earn Monthly Leadership Bonuses on Leaders in your Leadership Organization								
<b>Paid-as Directors (or Higher)</b> in Your Senior Director Organization		\$100	\$100	\$100	\$100	\$100	\$100	\$100
<b>Paid-as Senior Directors (or Higher)</b> in Your Regional Director Organization			\$200	\$200	\$200	\$200	\$200	\$200
<b>Paid-as Regional Directors (or Higher)</b> in Your National Director Organization				\$400	\$400	\$400	\$400	\$400
<b>Paid-as National Directors (or Higher)</b> in Your Executive Director Organization					\$600	\$600	\$600	\$600
<b>Paid-as Executive Directors (or Higher)</b> in Your Senior Executive Director Organization						\$800	\$800	\$800
<b>Paid-as Senior Executive Directors (or Higher)</b> in Your Regional Executive Director Organization							\$1,000	\$1,000
<b>Paid-as Regional Executive Directors</b> in Your National Executive Director Organization								\$1,250
<b>Paid-as National Executive Directors</b> in Your National Executive Director Organization								\$1,500

## What is Your Leadership Organization?

Once you are promoted to the rank of Senior Director, you are eligible to start earning Monthly Leadership Bonuses on Leaders in your Leadership Organization. Your Leadership Organization is comprised of Advocates who join after you are promoted to each rank, starting at Senior Director.

### Coding Advocates to Your Leadership Organization

Advocates are coded based on the high title of you and your Support Team. Before you achieve the rank of Senior Director, all new Advocates that join your organization begin to be coded for the closest Senior Director in your upline and the new Advocates will be a part of their Senior Director Leadership Organization.

Once you are promoted to Senior Director, all new Advocates are coded to you and will join your Senior Director Organization. This applies for all ranks above Senior Director. The closest upline of each rank will have the new Advocate coded for their rank and that Advocate will join their respective Organization (Senior Director Organization, Regional Director Organization, etc.).

### EXAMPLE

## Promoting to Senior Director

Before you are promoted to Senior Director, any Advocate that joins your Organization will be coded to the closest upline of that rank.

The two Advocates on the right are coded to your Senior Director Organization because they joined after you were promoted.





## EXAMPLE

### Promoting Before Your Upline

If a new or existing Advocate is not coded to a Leadership Organization yet—for example, to the Regional Director Leadership Organization—that Advocate will be coded for your National Director Leadership if you are the first in your upline to achieve Regional Director.



## EXAMPLE

### Promotions in Your Downline

Advocates coded to you in any of your Leadership Organizations will not change. Codes can never be taken away from you by the promotions of your Team and they never expire.



#### REGIONAL DIRECTOR

Paid-as Director (or Higher) X 4 = \$400  
 Paid-as Senior Director (or Higher) x 1 = \$200  
**TOTAL = \$600**

#### REGIONAL DIRECTOR

Paid-as Director (or Higher) X 3 = \$300  
 Paid-as Senior Director (or Higher) x 1 = \$200  
**TOTAL = \$500**

#### SENIOR DIRECTOR

Paid-as Director (or Higher) X 2 = \$200  
**TOTAL = \$200**



## EXAMPLE

### Earning the Monthly Leadership Bonus

If an Advocate is in multiple Organizations for an upline, and is ranked high enough, the upline can receive multiple bonuses. In this example your upline earns \$300 on your rank alone because you are a Regional Director and are coded for their Senior Director Organization AND Regional Director Organization.

- D** Senior Director Organization
- SD** Regional Director Organization